



FINANCING INNOVATIVE BIO PROJECTS THROUGH EC FP7 AND OTHER SOURCES

TIME	Monday the 9 th July 2007 @USAMV
09.00 – 09.30	Registration
09.30 – 09.45	Key note address: The national/regional context and the Lisbon Strategy By Iulia Mihail, Ministry of Education, Research and Youth
09.45 – 10.00	Match2BioSME: Specific Support Action for Biotech entities By Alexandre Custaud, EuropaBio - The European Associations of BioIndustries activities - M2B: objectives, partners, services
10.00 – 10.30	FP7 BIO Opportunities Overview By Prof. Mona Popa, Uni. of Agronomical Sciences and Veterinary Medicine - Sources of information, FP7 structure – Research priorities - Instruments and the strategy to use them - Opportunities for the Biotechnology community
10.30 – 10.45	A real case: The experience of an entity participating in a European project By Laura Dinca and Gabriel Vladut, IPA - Lessons learnt: montage, management, delivering results
10.45 – 11.15	Coffee Break
11.15 – 12.15	From the idea to proposal submission - Match2Bio Tools By Frank Heemskerk, RIMS Research and Innovation Management Services - Exploring the FP7 track, Funding schemes, Consortium & IPR issues - Preparing a proposal, Part A and Part B - Evaluation and Contractual issues
12.15 – 12.45	Working in consortium By Flaviana Rotaru, FMCC (tbc) and Dr. Claudia Mosoiu, Bioresurse - The example of an <i>SME</i> , their tips to perform - The example of a <i>public entity</i> , what is expected from SMEs
12.45 – 13.00	M2B Partnering event By Alexandre Custaud, for Europe Unlimited - Objectives, special workshop attendees deal, what to expect as a return
13.00 – 14.00	Lunch Break
14.00 – 15.00 Group 1	Business Planning & Other sources of financing By Siemon Smid and Jean-Christophe de Tauzia, ASSYSTEM UK - Investment stages and sources of finance chart - Attracting Business Angels, Being selected by Venture Capital - The Business Plan: objective, target, fields to be covered
14.00 – 15.00 Group 2	The value of partnerships and partnering By Frank Heemskerk, RIMS - Why a partnership, Where is the complementarity? - Who gets access to what? - How to protect your knowledge and your rights?
15.00 – 15.30	CASE STUDY: Presentation, Work in Groups By Siemon Smid, ASSYSTEM UK & Frank Heemskerk, RIMS
15.30 – 16.00	Coffee Break
16.00 – 17.00	CASE STUDY: Work in Groups, then Debriefing By the instructors
17.00 – 18.30	End of Workshop and Individual Meetings

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